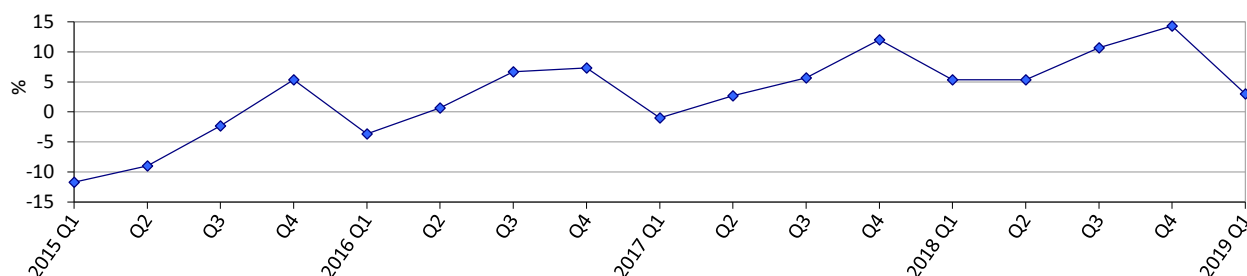
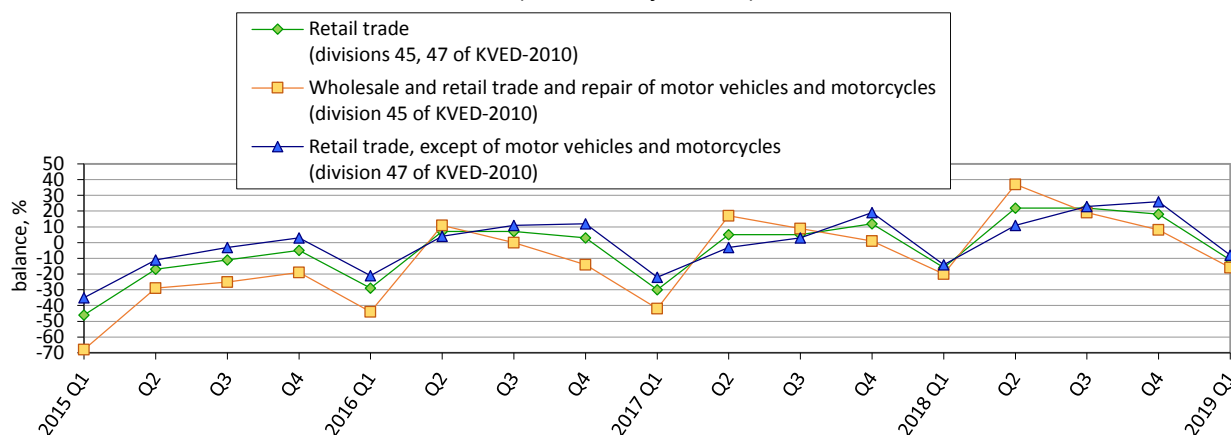


## Expectations of retail trade enterprises in I quarter 2019 regarding the development of their business activity

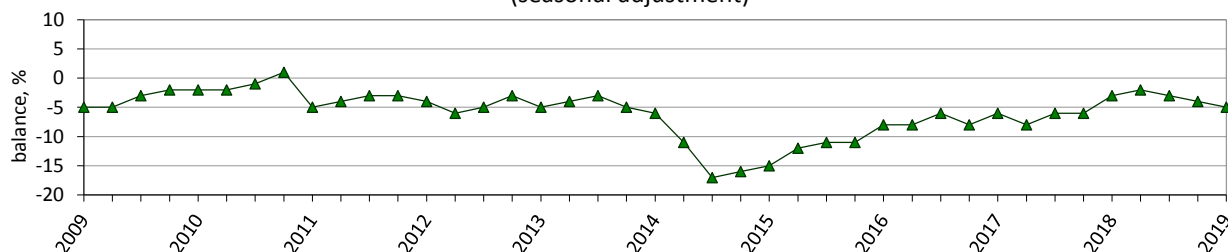
### Retail trade confidence indicator<sup>1</sup>



### Expected changes in sales (turnover) in retail trade (seasonal adjustment)



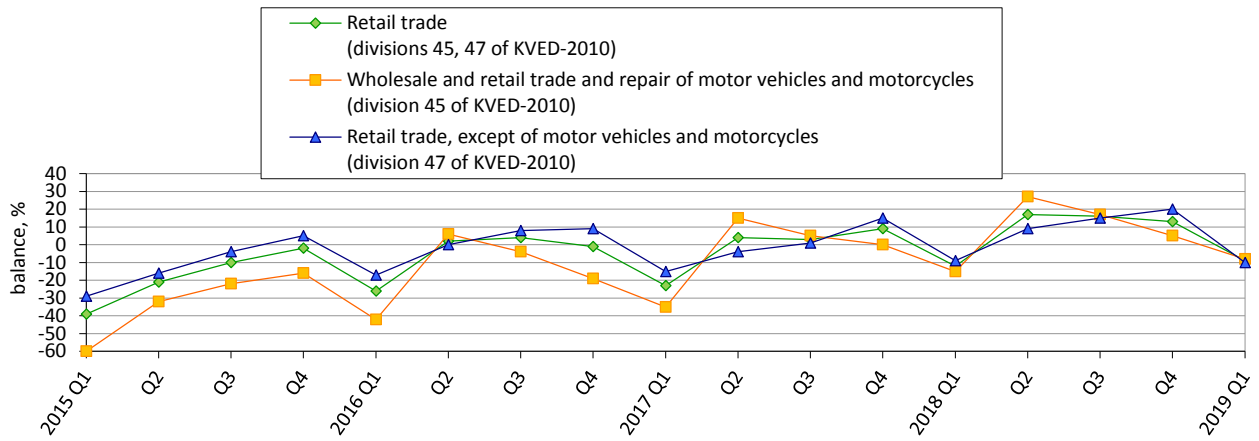
### Assessment of the current volume of stock of goods in retail trade (seasonal adjustment)



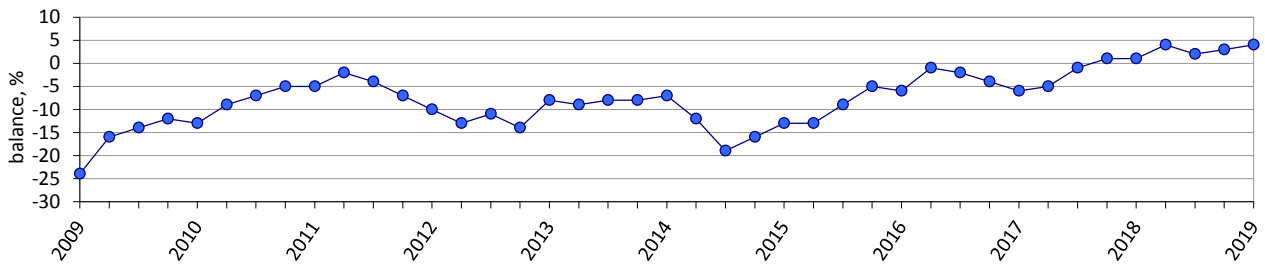
**Note.** Data for 2014-2019 exclude the temporarily occupied territory of the Autonomous Republic of Crimea, the city of Sevastopol and a part of temporarily occupied territories in the Donetsk and Luhansk regions.

<sup>1</sup> The indicator is calculated by the method of calculation of indicators of business expectations in accordance with the requirements of the Special Data Dissemination Standard Plus of the International Monetary Fund, approved by order of the SSSU of 30 December, 2014 No 411 (in the wording of the order of the SSSU of December 7, 2017 No 319).

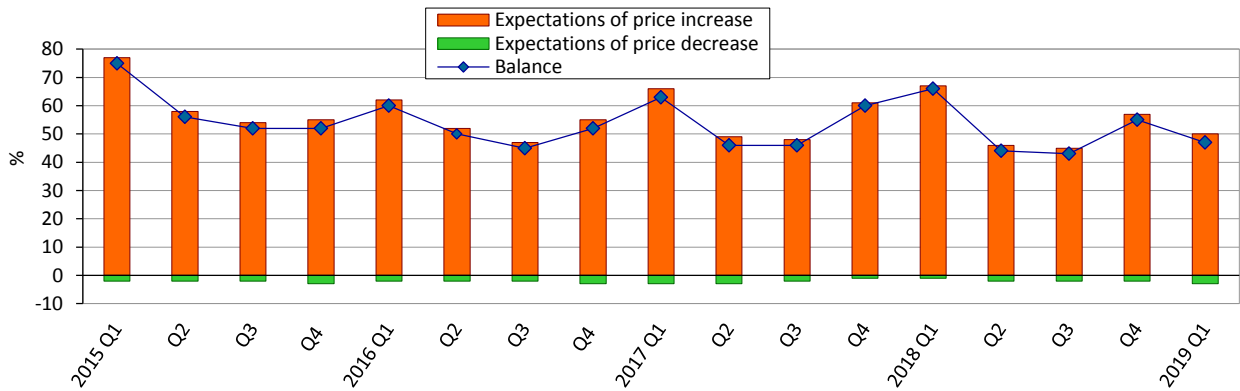
### Expected changes in orders placed with suppliers (seasonal adjustment)



### Expected changes in employment at retail trade enterprises (seasonal adjustment)



### Expected changes in prices of goods in retail trade



**Results of the survey of retail trade enterprises  
in January 2019**

(per cent of the total number of surveyed enterprises)

<i>Retail trade (divisions 45, 47 of KVED-2010)</i>	<i>Results of the survey of 689 enterprises</i>						<i>change of balance over IV quarter 2018, pp</i>
	<b>How did change sales (turnover) in October-December 2018</b>	increased	remain unchanged	decreased	no response	balance	
		46	22	31	1	15	-6
<b>How do you assess current the volume of stock of goods</b>	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of goods	balance	<i>change of balance over IV quarter 2018, pp</i>	
	2	85	7	6	-5	-1	
<b>How do you expect to change over January-March 2019:</b>	increase	remain unchanged	decrease	no response	balance	<i>change of balance over IV quarter 2018, pp</i>	
orders placed with suppliers	21	48	30	1	-9	-22	
sales (turnover)	26	37	37	0	-11	-29	
employment	12	79	9	0	3	-1	
prices of goods	50	47	3	0	47	-8	

<i>Wholesale and retail trade and repair of motor vehicles and motorcycles (division 45 of KVED-2010)</i>	<i>Results of the survey of 254 enterprises</i>						<i>change of balance over IV quarter 2018, pp</i>
	<b>How did change sales (turnover) in October-December 2018</b>	increased	remain unchanged	decreased	no response	balance	
		43	22	35	0	8	-9
<b>How do you assess current the volume of stock of goods</b>	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of goods	balance	<i>change of balance over IV quarter 2018, pp</i>	
	4	84	9	3	-5	-1	
<b>How do you expect to change over January-March 2019:</b>	increase	remain unchanged	decrease	no response	balance	<i>change of balance over IV quarter 2018, pp</i>	
orders placed with suppliers	22	47	30	1	-8	-13	
sales (turnover)	23	38	39	0	-16	-24	
employment	10	83	7	0	3	0	
prices of goods	50	47	3	0	47	-3	

Retail trade, except of motor vehicles and motorcycles (division 47 of KVED-2010)	Results of the survey of 435 enterprises					
	How did change sales (turnover) in October-December 2018	increased	remain unchanged	decreased	no response	balance
	49	22	29	0	20	-5
How do you assess current the volume of stock of goods	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of goods	balance	change of balance over IV quarter 2018, pp
	1	86	6	7	-5	-1
How do you expect to change over January-March 2019:	increase	remain unchanged	decrease	no response	balance	change of balance over IV quarter 2018, pp
orders placed with suppliers	20	49	30	1	-10	-30
sales (turnover)	28	36	36	0	-8	-34
employment	13	77	10	0	3	-2
prices of goods	50	47	2	1	48	-11